

AGENT SPONSOR CHECKLIST

Ask Questions!

We are so confident in our ability to help you grow and develop your business that we encourage you to shop around and see exactly why England Logistics is the best in the industry. This IS NOT a comprehensive list of all our offerings, but a snapshot of some of the very most important things that you don't want to go without.

When calling, we encourage you to use this checklist to get the truth about what other companies actually offer beyond their one-size-fits-all sales pitch. Ask questions. Ask about the items that are most important to you. This decision is very important to the future success of your business. And because this is YOUR business, it's important that you are sponsored by the best!



Company 1

Company 2

ABOUT THE COMPANY

Credible and globally recognized brand name

Privately held company

WHY SHIPPERS WILL CHOOSE YOU

20,000 approved carriers

Perfect 100 credit score

\$250,000 bond

Asset-backed fleet

Customized transition letter to your shippers after joining

WHY CARRIERS WILL CHOOSE YOU

Carriers paid in 14 days

Quick-pay within 24 hours

Com-checks

Fuel advances

Customized transition letter to your carriers after joining

England Carrier Services

(Factoring, Fuel Discounts, Tire Discounts, Maintenance)

OTHER SHIPPING SERVICES FOR YOUR CUSTOMERS

(We have specialized division reps in each of these modes available to help you diversify your service offerings)

LTL (dry & temp controlled)

Small package/parcel

Intermodal

International freight forwarding

SPE/Heavy Haul

Air Freight

BENEFITS TO YOU

Complete benefits package (health, life, medical, dental)

Reporting and data analytics

EDI Capability

An agent profitability coach

Real-time pricing tools

Online training library

Personal agent support representative

Experienced agent operations manager

Carrier qualification department

Experienced transition team

Sales and marketing management software (CRM)

Commissions paid weekly upon delivery

Protected customer base

Personalized Authorized Agent business cards

Annual agent conference

Up-to-date, state of the art brokerage software

Personal Agent Email address

24 hour agent support

Internet load tracking and proof-of-delivery

Stand alone credit department

Shipper invoicing

Collections department

Qualified claims department

Required non-compete agreement

Multi-year contract commitment